



# Pathway to Certification

Invest in yourself and your profession  
Consumers recognize the value of credentialing  
**Follow these steps to Certification**



## QUALIFICATIONS NEEDED

- Complete two years of full-time yacht sales experience
- Adhere to the CPYB Code of Ethics
- Acknowledge your Fiduciary responsibilities



## ON-LINE APPLICATION PROCESS

- Quick 15-minute application
- Provide references; and add Job history
- Submit Application/Exam Fee



## TWO-THREE WEEK APPLICATION REVIEW PROCESS

- Reference & Employer verification
- Certification Advisory Council Review
- Upon approval: Candidate status, approved to take exam



## TAKE THE CPYB EXAM

- Participate in an optional study session
- Review "The Guide"
- Pass the online proctored exam



## ENJOY THE BENEFITS OF CPYB CERTIFICATION



**Total Financial investment:** If you are a member of a Partner Association, your total cost for application, exam fees and study materials is under \$500.

For more information go to [www.ybaa.org](http://www.ybaa.org)  
or contact us at [jkimball@ybaa.org](mailto:jkimball@ybaa.org)