



Pathway to Certification

**Invest in yourself and your profession
Consumers recognize the value of credentialing**

Follow these steps to Certification



QUALIFICATIONS NEEDED

- Complete two years of full-time yacht sales experience
- Adhere to the CPYB Code of Ethics
- Acknowledge your Fiduciary responsibilities



ON-LINE APPLICATION PROCESS

- Quick 15-minute application
- Provide references; and add Job history
- Submit Application/Exam Fee



TWO-THREE WEEK APPLICATION REVIEW PROCESS

- Reference & Employer verification
- Certification Advisory Council Review
- Upon approval: Candidate status, approved to take exam



TAKE THE CPYB EXAM

- Participate in an optional study session
- Review "The Guide"
- Pass the online proctored exam



ENJOY THE BENEFITS OF CPYB CERTIFICATION



Total Financial investment: If you are a member of a Partner Association, your total cost for application, exam fees and study materials is under \$500.

For more information go to www.ybaa.org
or contact us at jkimball@ybaa.org